

How To Gain A Competitive Advantage by Actually Implementing Real-Time Data Analytics



POWERED BY POSSIBILITIES.

Presented by:

Sebastian Titze

Terry Brown



powered by  MHI

Agenda

- Megatrend: Dematerialization
- Make Data Available
- Create Knowledge
- Actionable Takeaways
- Not the End of Story

Megatrend: Dematerialization



Sources: [Forbes](#), 2019; [Chini Mandi](#), 2019; [USA Today](#), 2019

POWERED BY POSSIBILITIES.

Megatrend: Dematerialization



Sources: © Filipe Pinto, 2010

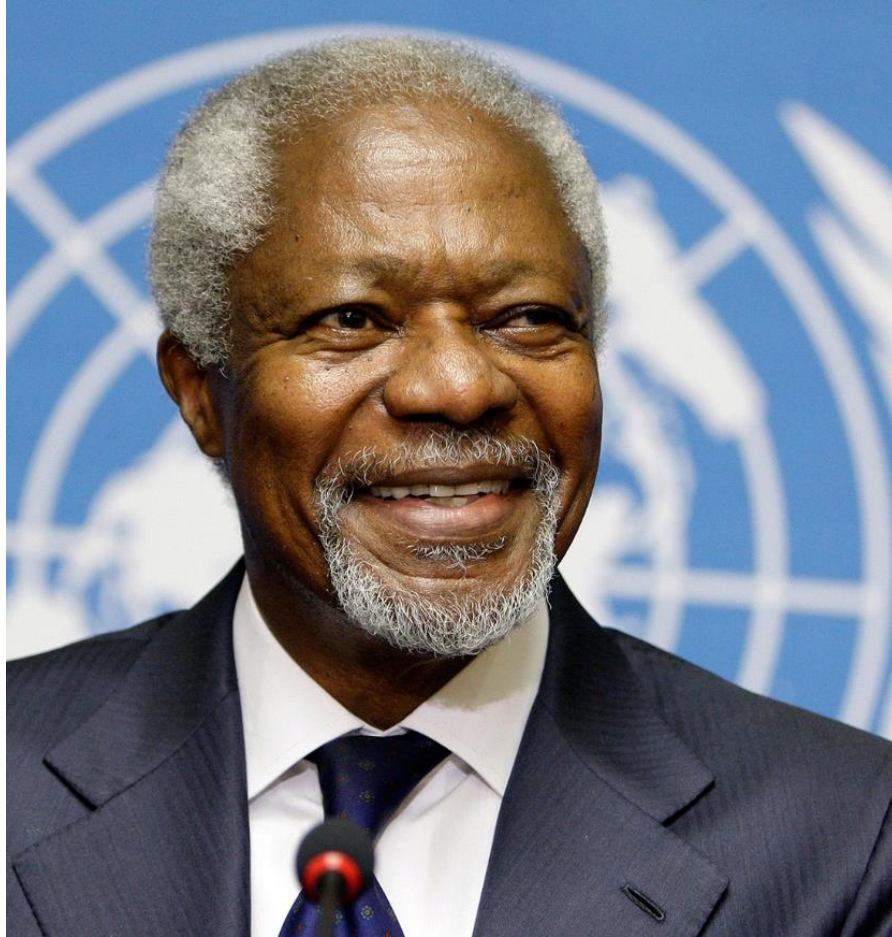
POWERED BY POSSIBILITIES.

Megatrend: Dematerialization



Welcome
to the
**Knowledge
Economy**

Megatrend: Dematerialization



Knowledge is power.
Information is liberating.

Education is the premise of progress,
in every society, in every family.

Kofi Annan,

Seventh Secretary General of the United Nations

Source: [Financial Times](#), 2019

POWERED BY POSSIBILITIES.

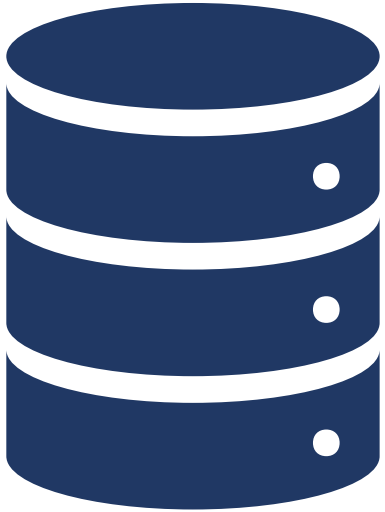
Megatrend: Dematerialization



Source: [National Science Foundation of Georgia](#), 2019

POWERED BY POSSIBILITIES.

Make Data Available



API



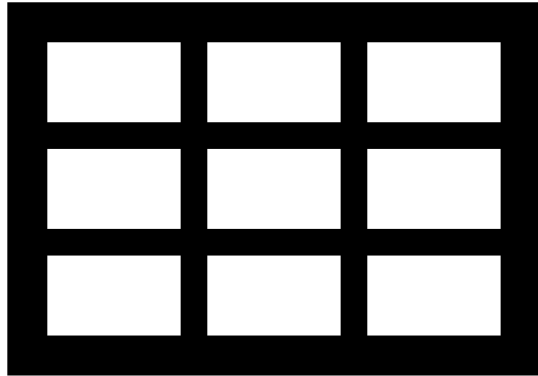
Log Files



??


```
{ "_index": "statcom-Retailer-2019.12.18-000003", "_type": "G++hamW9VTwbla34BKFA2rAfzy259rDIWrOiXgMvwRg=", "score": 1, "_source": { "PartType": "sorter.induction", "@timestamp": "2020-01-28T18:07:14.815Z", "docMeta": { "majorName": "Retailer", "timezone": "Europe/London", "location": { "lat": 52.8975, "lon": -1.4232 }, "logstashTimestamp": "2020-01-28T18:07:14.815Z", "logstashHost": "9187f21a79f7", "minorName": "Retailer", "sequenceNumber": 215160265, "logFilename": "statcom-200128.log", "systemComponent": "CIS", "logPath": "G:\\systems\\retailer_cis", "event": "ItemCreatedEvent", "HourOfDay": "18", "DisplayName": "SORTER.IND0102", "partId": "sorter#0.induction#1", "systemId": "sorter#0", "globalId": "120134099", "YearWeek": "2020_W05", "DayOfWeek": "2 (Tue)", "DayOfMonth": "28", "Month": "01", "fields": { "docMeta.logstashTimestamp": [ "2020-01-28T18:07:14.815Z" ], "@timestamp": [ "2020-01-28T18:21:59.790Z" ], "YearMonth": [ "2020_01" ], "docMeta.kafkaTimestamp": [ "2020-01-28T18:07:14.419Z" ], "DayOfMonthInt": [ 28 ] } } }
```

Step 2



Organize Data

Demo-Single-Sorter: Discharge failures - Count grouped by Discharge Failed Reason over Time

[View: Data](#) ▾

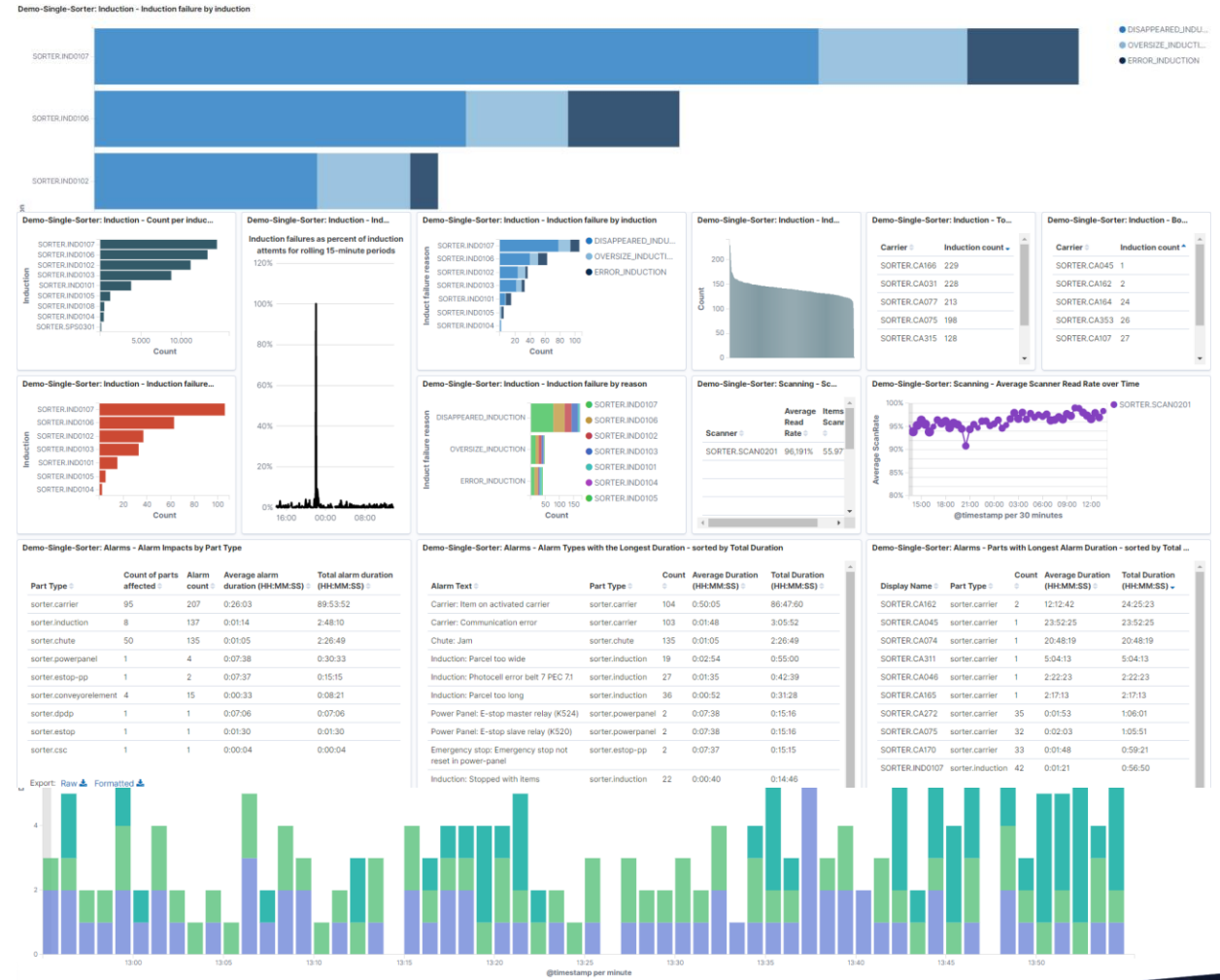
[Download CSV](#) ▾

@timestamp per minute	sortationReason.keyword: Descending	Discharge Failed
12:36	ITEM_ON_ACTIVATED_CARRIER	1
12:36	TRAY_SPACING_H	1
12:37	ITEM_ON_ACTIVATED_CARRIER	1
12:38	ITEM_ON_ACTIVATED_CARRIER	1
12:39	ITEM_ON_ACTIVATED_CARRIER	1
12:40	ITEM_ON_ACTIVATED_CARRIER	2
12:42	ITEM_ON_ACTIVATED_CARRIER	2
12:42	CHUTE_BLOCKED	1
12:43	ITEM_ON_ACTIVATED_CARRIER	1
12:44	ITEM_ON_ACTIVATED_CARRIER	1
12:44	TRAY_SPACING_H	1
12:45	ITEM_ON_ACTIVATED_CARRIER	1
12:45	TRAY_SPACING_H	1
12:46	ITEM_ON_ACTIVATED_CARRIER	1
12:47	ITEM_ON_ACTIVATED_CARRIER	2
12:47	TRAY_SPACING_H	2
12:48	ITEM_ON_ACTIVATED_CARRIER	1

Step 3

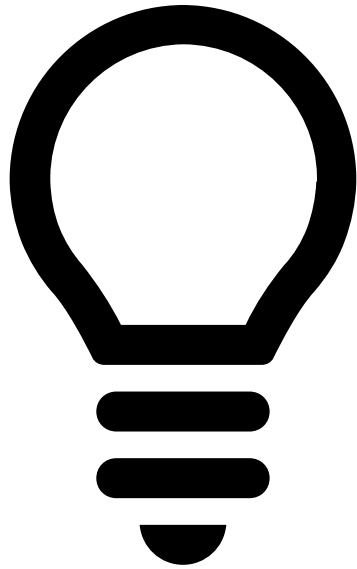


Create Insights

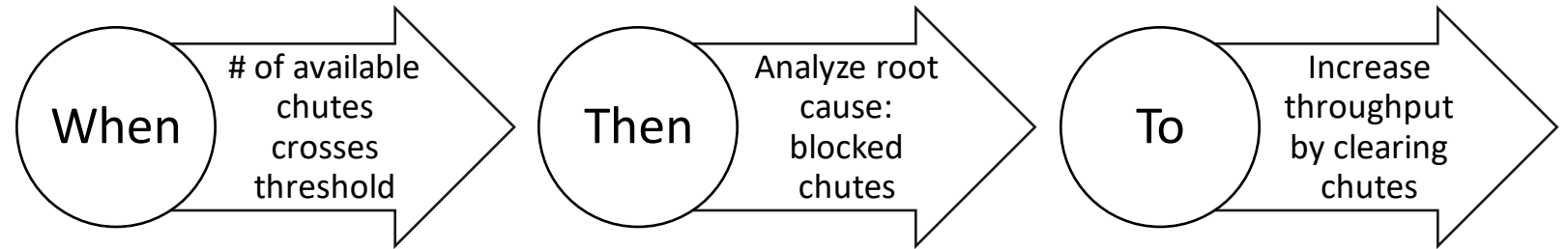


POWERED BY POSSIBILITIES.

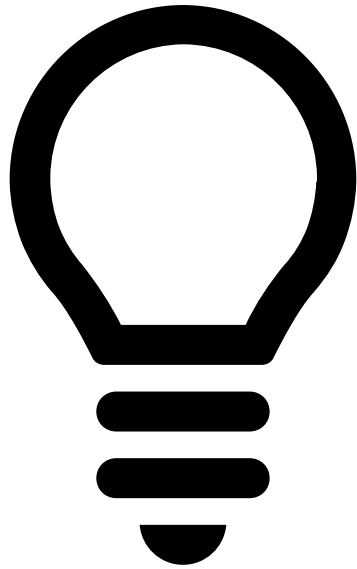
Create Knowledge



Create
Knowledge

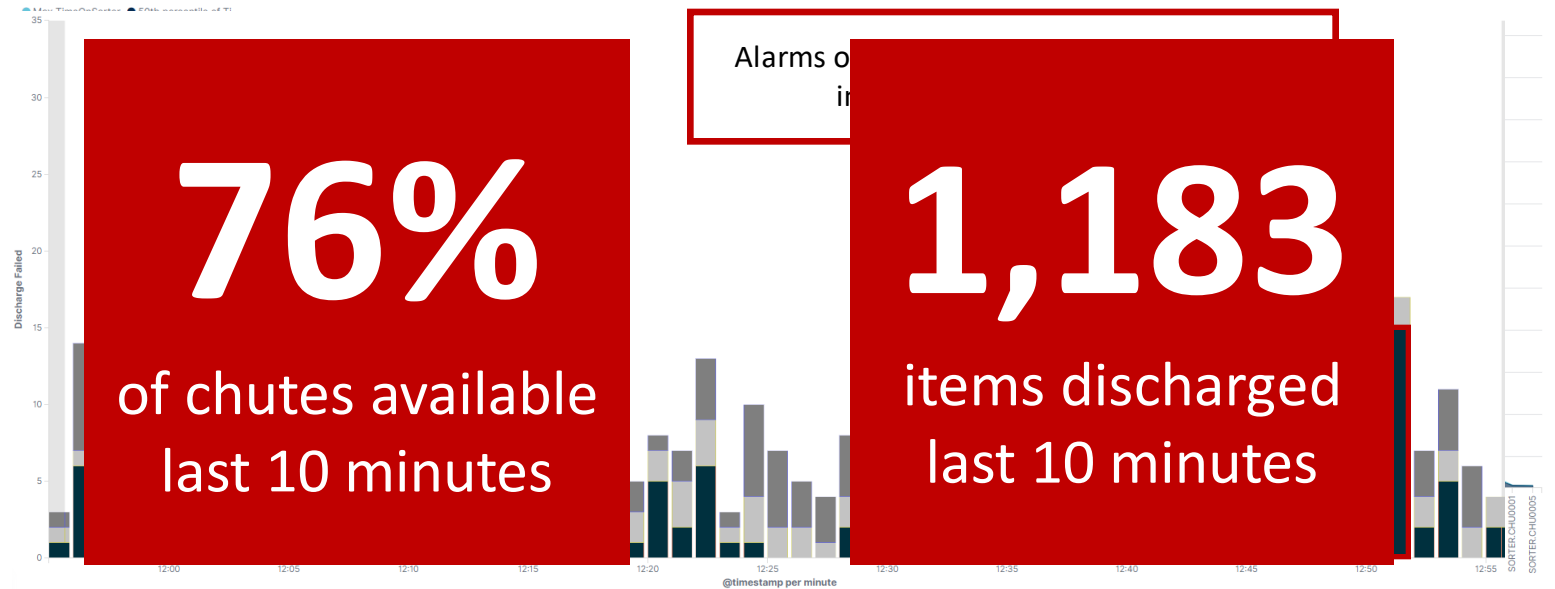


Create Knowledge

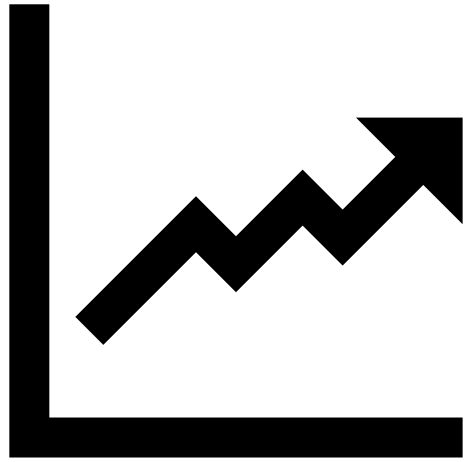


Create
Knowledge

Demo-Single-Sorter: Discharge - Time on sorter by chute



Actionable Takeaways



Improve
Operations

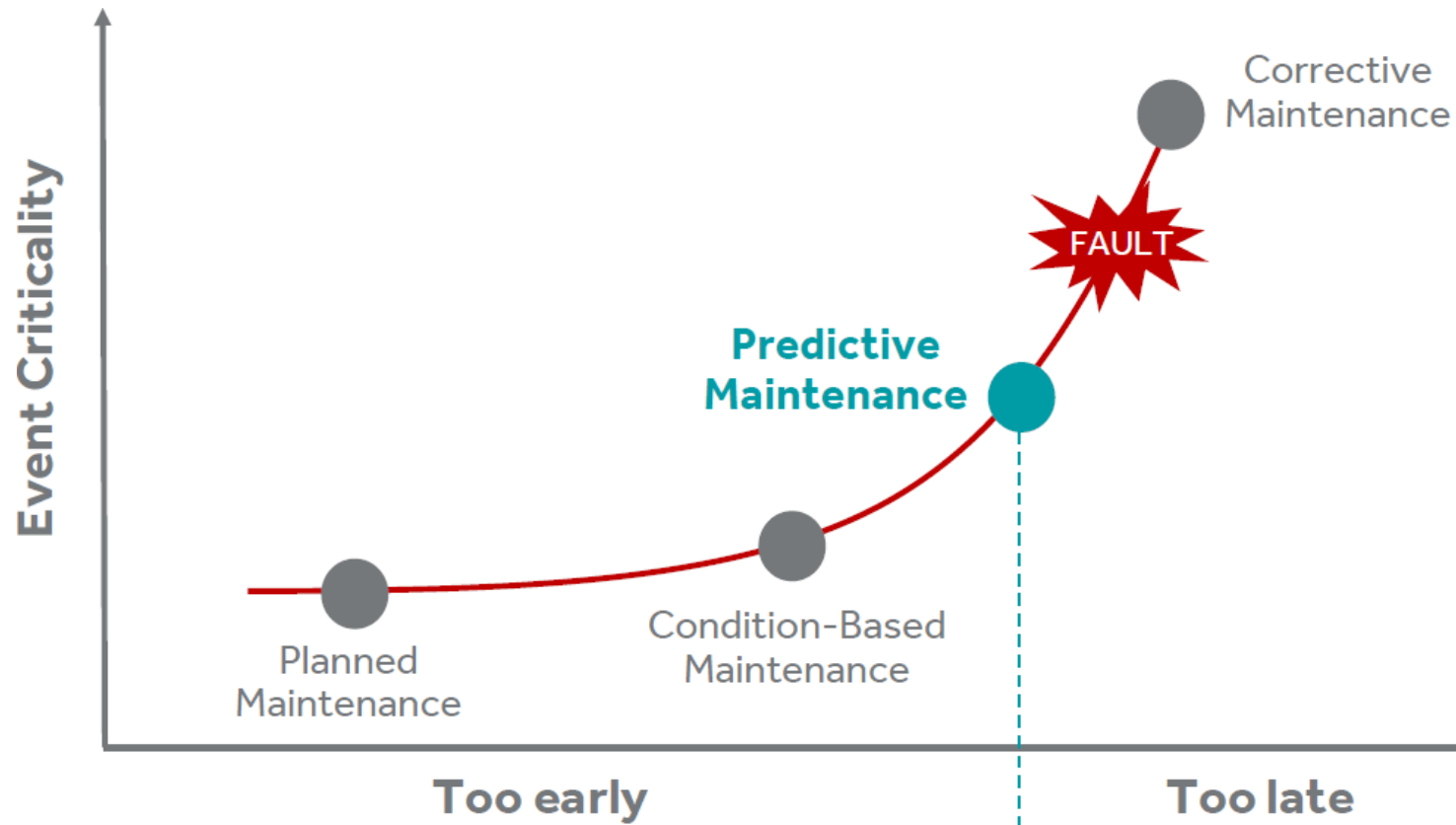
94%

of chutes available
last 10 minutes

1,418

items discharged
last 10 minutes

Not The End of Story



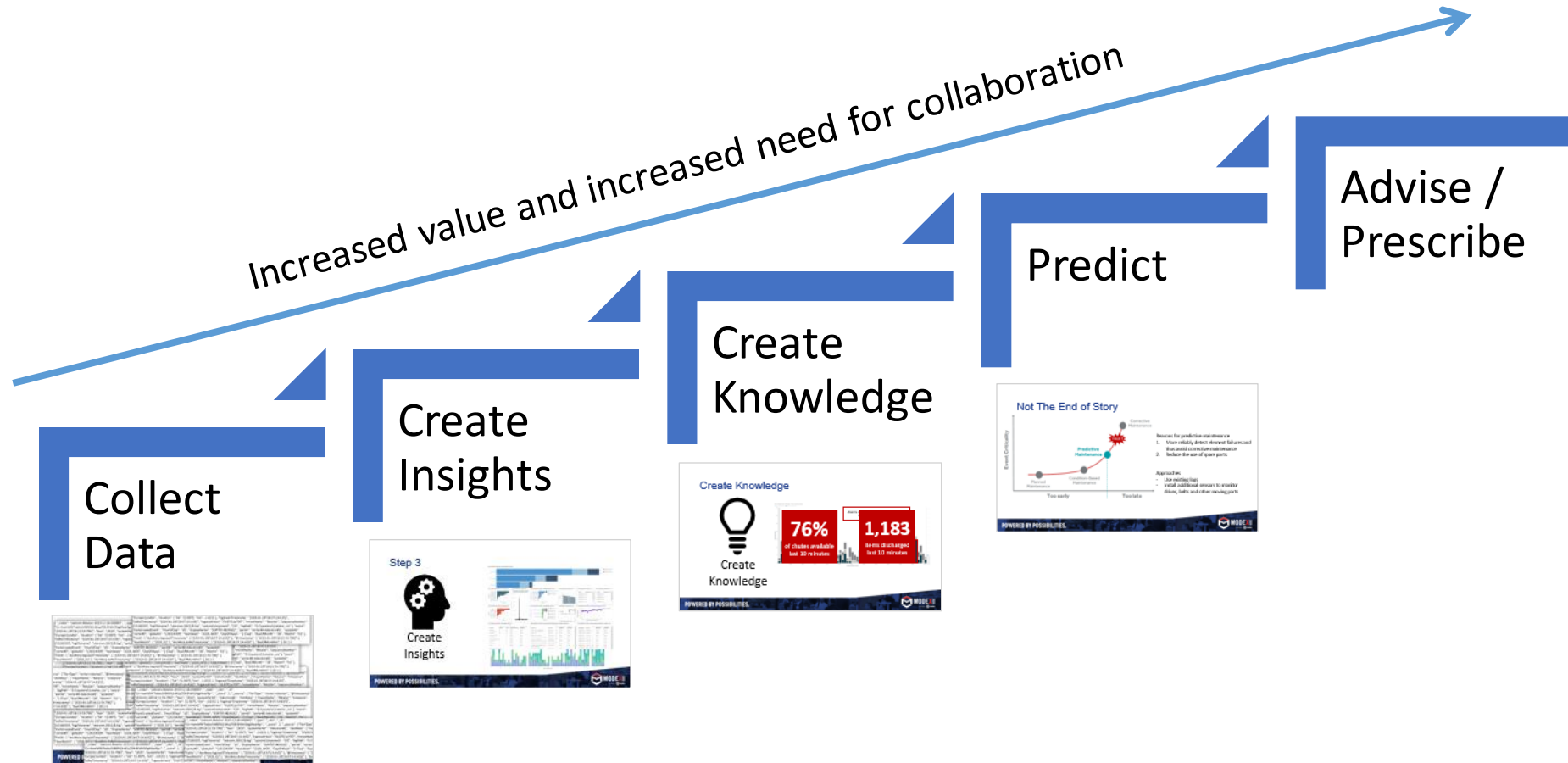
Reasons for predictive maintenance

1. More reliably detect element failures and thus avoid corrective maintenance
2. Reduce the use of spare parts

Approaches

- Use existing logs
- Install additional sensors to monitor drives, belts and other moving parts

Not The End of Story



POWERED BY POSSIBILITIES.

Continue the Conversation



Sebastian Titze

BEUMER Group

Business Development & Strategy Manager

sebastian.titze@beumer.com



Terry Brown

BEUMER Group

Director of Sales, Sortation & Distribution

terry.brown@beumer.com

Continue the Conversation



Visit BEUMER Group!

Booth #4819

POWERED BY POSSIBILITIES.



Continue the Conversation

Download a checklist of questions to get started today:
beumergroup.com/analytics

Getting Started with Real-time Data Checklist 

- ☐ How do I define success and what are the variables that lead success or stop me from being successful?

- ☐ What type of data can I collect?

- ☐ Which setup do I need to make data available at scale?

- ☐ How can data be organized to make use of it?

- ☐ Which data points can I connect and visualize to create insights?

- ☐ What do I learn about root cause effects from the different trends I analyze?

- ☐ How do I improve my operations based on the new knowledge?

- ☐ Can I find trends and outcomes before they will happen?

- ☐ How can I measure improvements in operating my equipment?
