

Good people. Great solutions.



We are NOT From a Manufacturer!



Todays Objectives

- HUGE Breadth of AMR & Robotics are Available
- Specialized Application AMRs Likely Exist
- Combining Several Models Yield Higher Benefits
- Leave Knowing More Today than You Knew Yesterday!



What & Why AMRs & Robotics

- Flexibility!!
 - Application
 - Material
 - Location
 - Processes...
- Saves Labor
- Increases Accuracy

- Improves Throughput
- Eliminates Single
 Point of Failure
- Provides a Fast ROI
- Allows for Rapid Growth
- Efficiently Handles
 Peaks & Valley



Easy Proof of Concept – POC

AMRs Unique Qualities:

- Flexibility
- Scalability
- Easy to Move/Locate
- Minimum Infrastructure

Just Some Applications:

- Order Picking
- Sortation
- Consolidation
- Kitting
- Many More

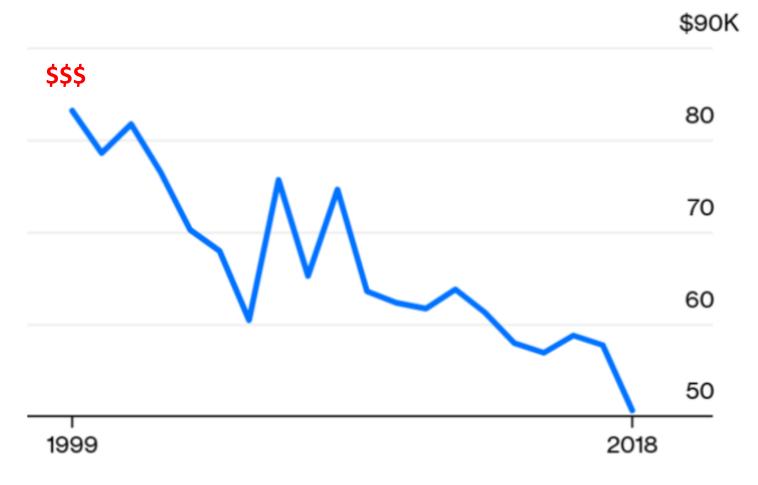


Its About the \$\$\$

- ROI ROI ROI
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Better Robot, Better Price

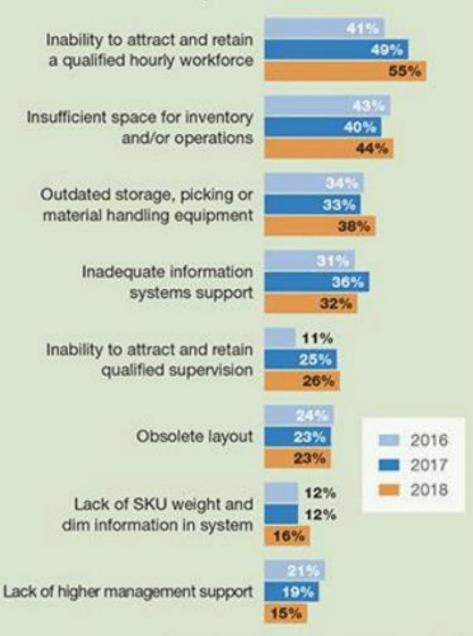
North America industrial robot cost* per unit shipped



Source: Robotic Industries Association
*In nominal dollars



Major issues as it pertains to warehouse/DC operations



Answers DC Issues

- Labor
- Space
- Automation



AGV vs AMR

- Fixed Path vs.
 Autonomous
- Sensing Items, People & Things and Avoiding Them
 OR
 NOT



High Speed Sortation – Manual Induction



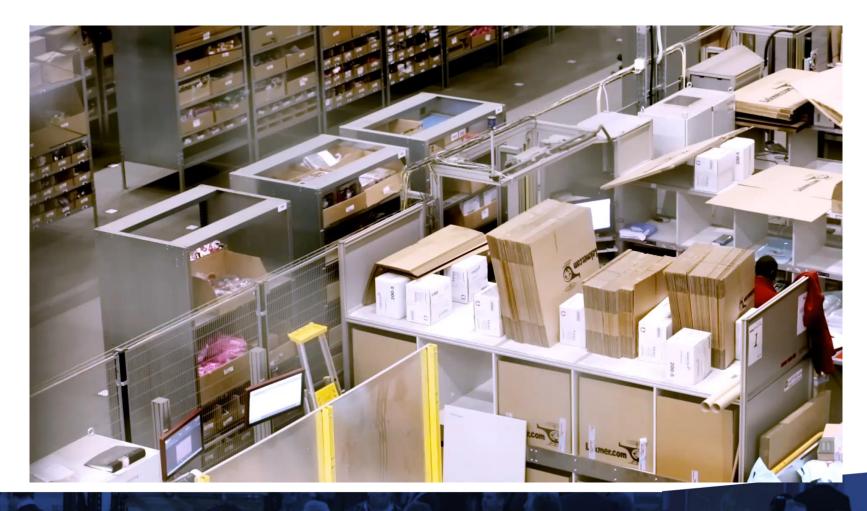
High Speed Sortation – Take Away



High Speed Sortation – Robotic Induction



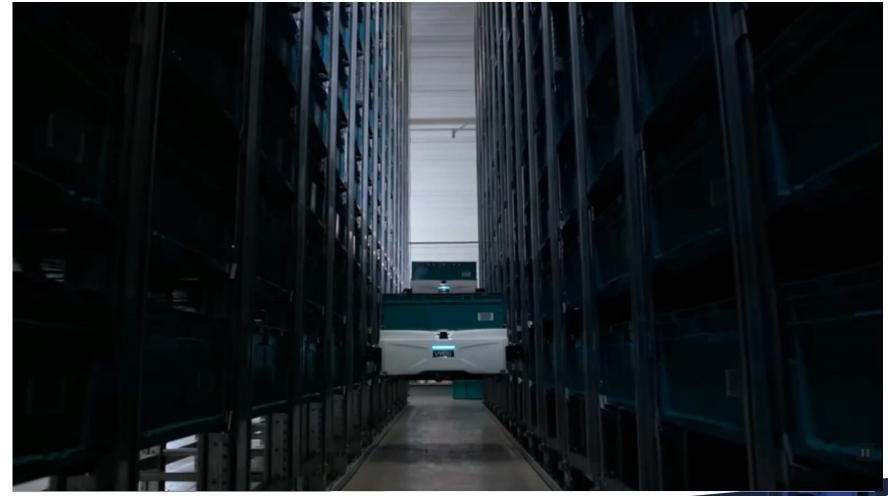
Order Picking (Goods to Person)



Robotic Picking (Goods to Person)



Order Picking & Storage (AS/RS)



Replenishment – Shelving – Flow Rack

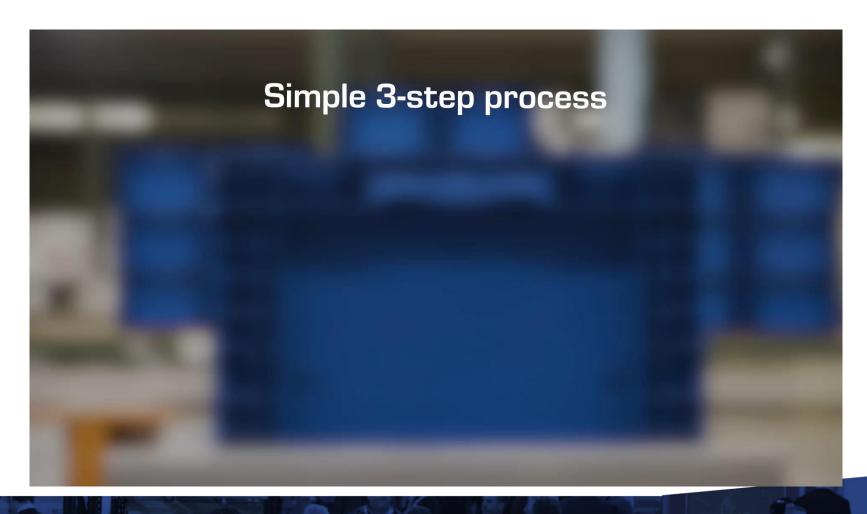


Retail Store Replenishment



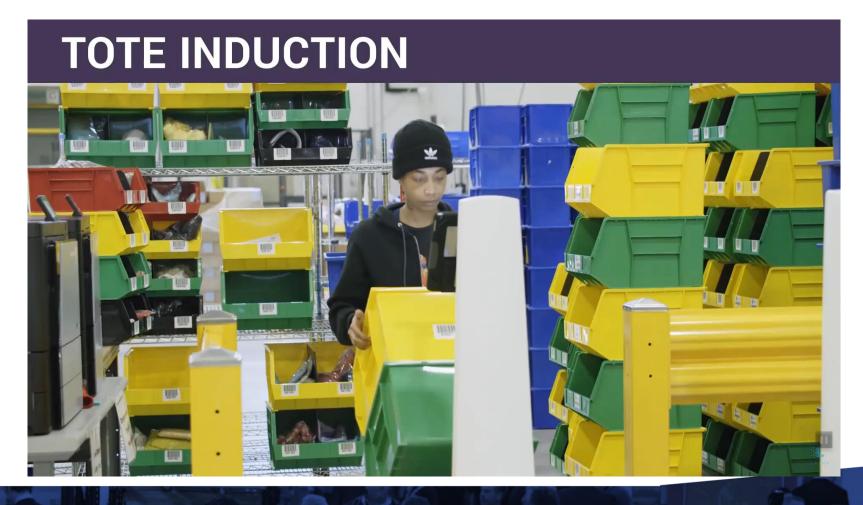


Order Picking (Zone to Zone)

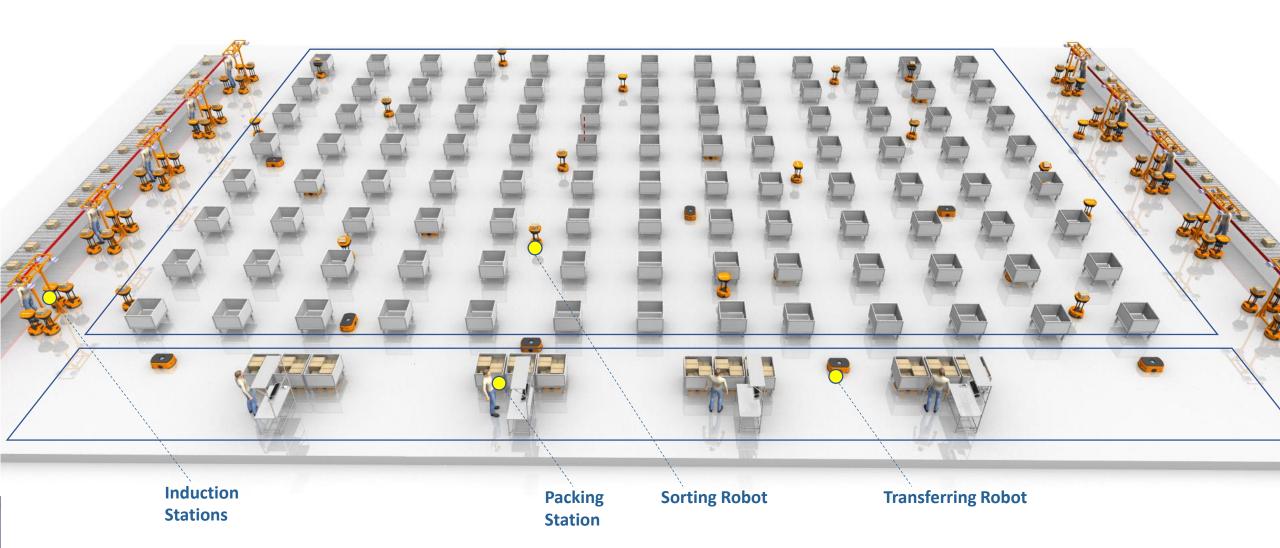




Order Picking (Person to Goods)







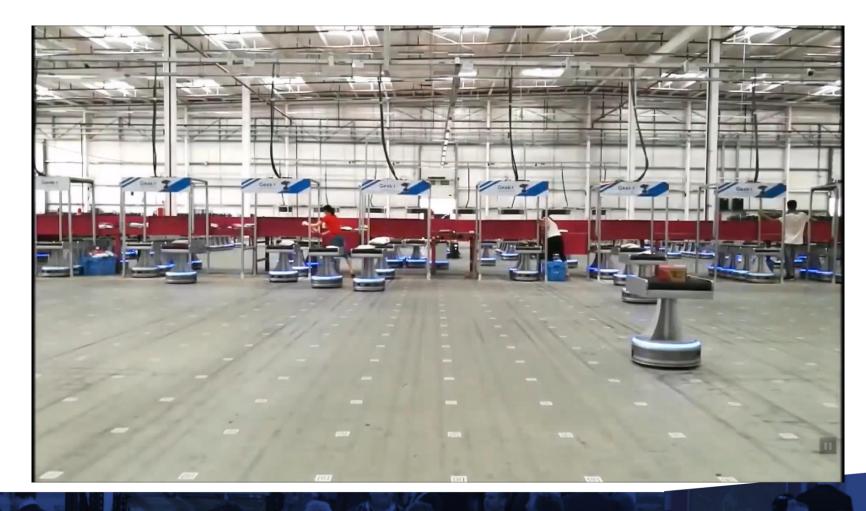




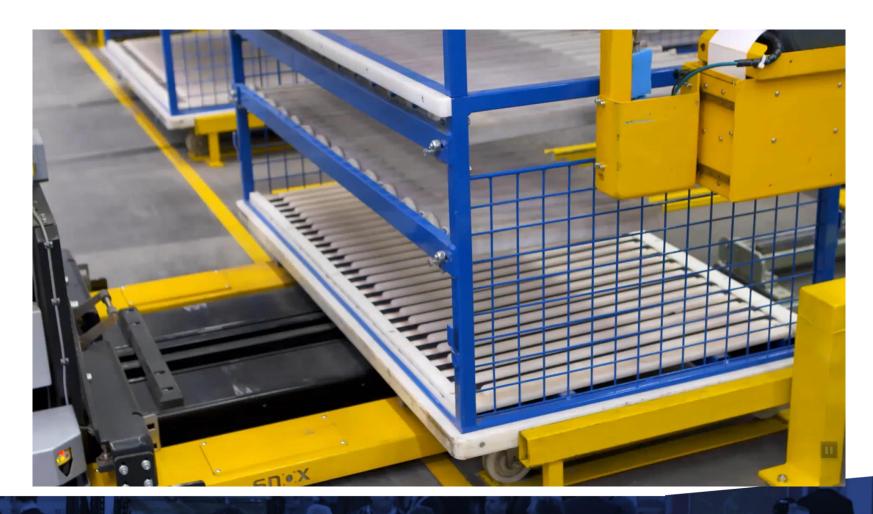








Kitting (Person to Goods)

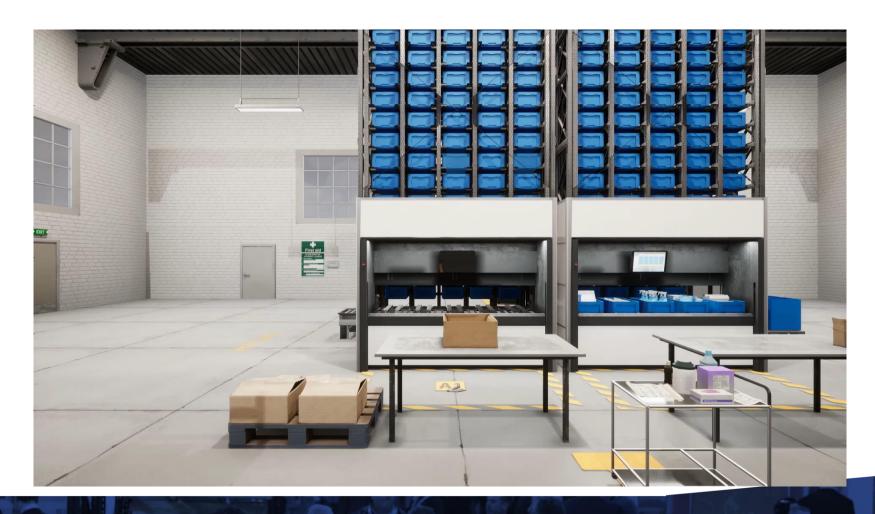




Deliver to Work Zones



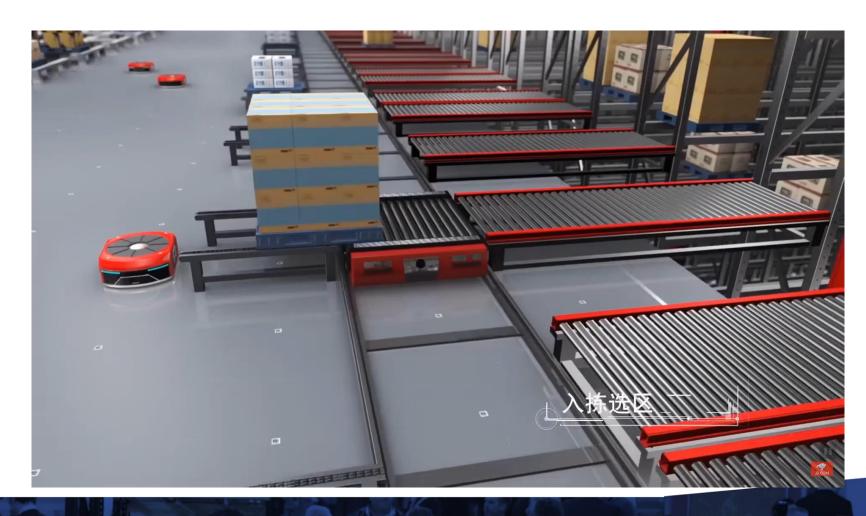
Feeding Buffer & Automated Systems



Receiving



AS/RS to Storage



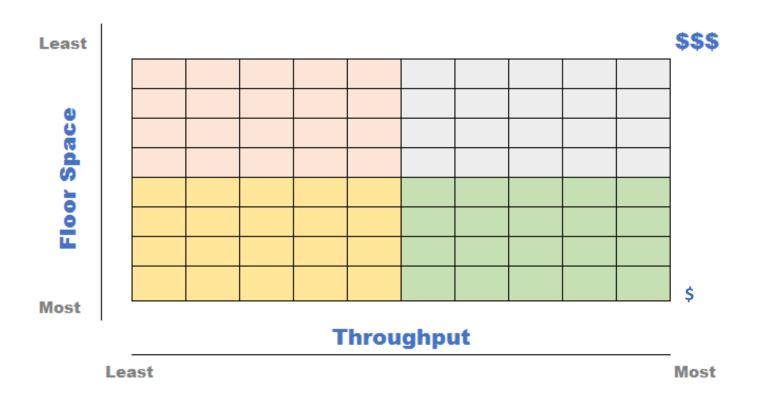


De-Palletizing (Full Case Handling)





Criteria: You Pick 2... I Pick the Third



- Elements That Make Up Costs & Throughput:
 - Robots
 - Induction Stations
 - Destinations/Locations
 - Value Added Processes



Living The Dream ;-)



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