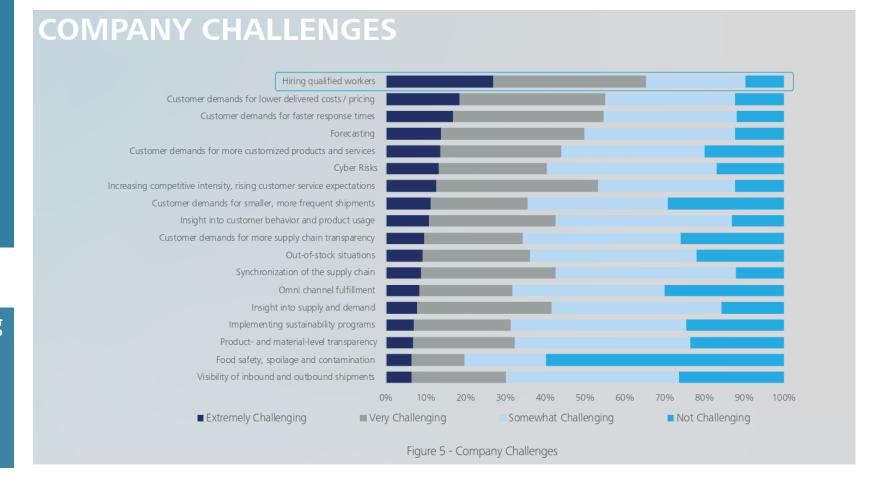


# CAN YOU FIND QUALIFIED LABOR?

65% Extremely / Very Challenging

(from MHI 2019 report)



#### WHY IS THERE A LABOR STORTAGE?

Low nationwide unemployment causing challenges in many industries

Manual labor & shift work less appealing to many jobseekers

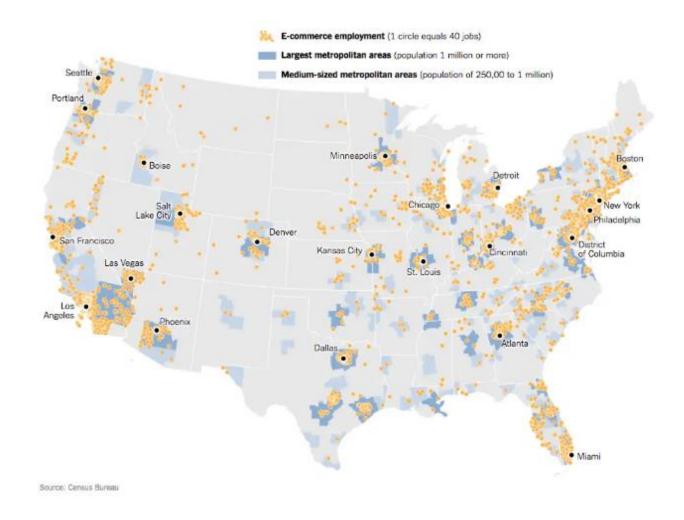
Aggressive poaching efforts in many markets

Increasing number and size of DCs and shipping centers due to e-commerce

Warehouses located in concentrated areas, driving up competition and limiting labor pool



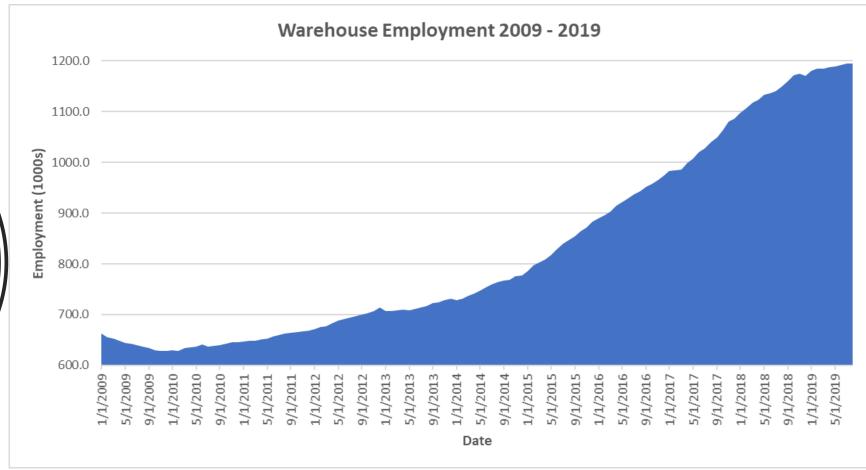
# E-COMMERCE GROWTH = WAREHOUSE WORKER GROWTH



Source: NY Times







"2019 to 2023, expect demand for an additional 850 million sq. ft. of industrial real estate in the US, led by e-commerce."

Source: Deloitte



#### HOW TO JUSTIFY AUTOMATION

Don't ignore
OR

avoid automation!



## WHAT IS AUTOMATION?

#### 'Traditional' Material Handling

• Conveyors, sortation, storage, etc.

#### **Cutting Edge Material Handling**

• Robotics, drones, etc.

#### Data Collection & Management

 Inventory Control, WMS, Internet of Things (IoT), advanced AutoID, analytics



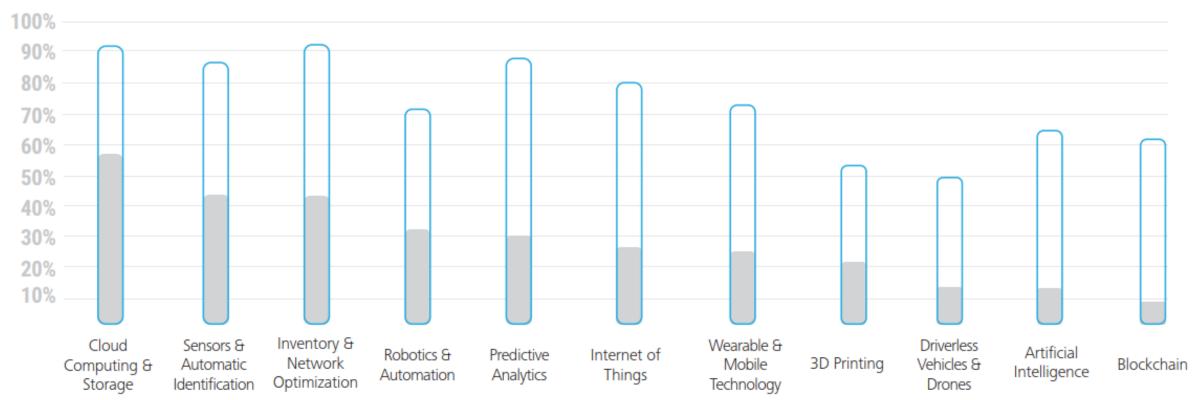
#### WHAT IS AUTOMATION?

#### **ADOPTION TRENDS - PREDICTED USE**

2019 Adoption Rate

Projected 5-Year Adoption Rate

Technologies that are in-use today vs. their predicted use in 5 years





#### WHERE AND HOW MUCH?

- What are the best areas to automate?
- What is the best amount of automation?
- There is no universal answer to either question
- Need to review your operation, challenges, and forecasted goals



#### WHERE AND WHAT OPERATIONS TO AUTOMATION?



Your worst labor-problem operation



Highly repetitive or processoriented tasks



Labor intensive tasks



Error-prone tasks



## RECIEVING / INBOUND

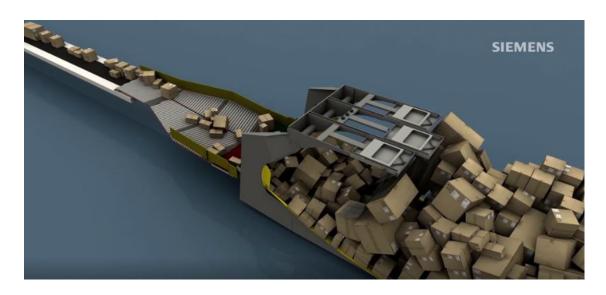
- Inventory control starts here!
  - Barcode labels and scanning automation
  - The right software streamlines entire process
  - Automated cycle counting = significant labor savings

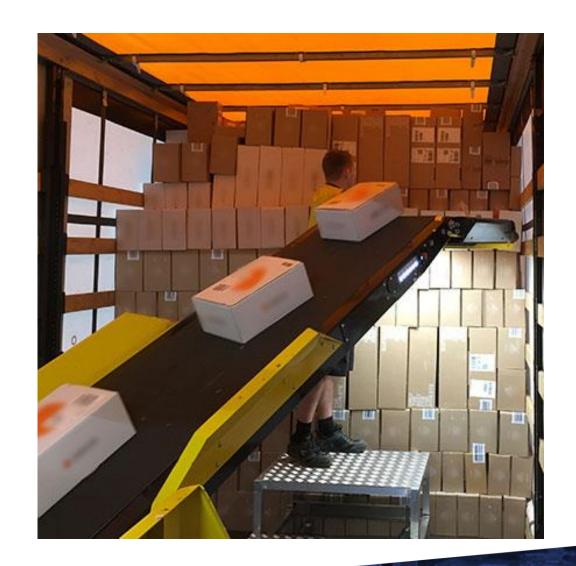




## RECEIVING/INBOUND

- Semi- or fully-automated truck unloading
  - Operator controlled extendible conveyor
  - Bulk unload







### ORDER MANAGAMENT

- Warehouse Management System (WMS)
- Warehouse Control System (WCS)





#### **PICKING**

- Goal is to improve pick productivity and accuracy
- Move on from manual picking to RF, Voice, Vision based picking
- Implement automation-friendly pick layouts to reduce travel time





#### **PICKING**

Goods-to-Person (GTP) automation



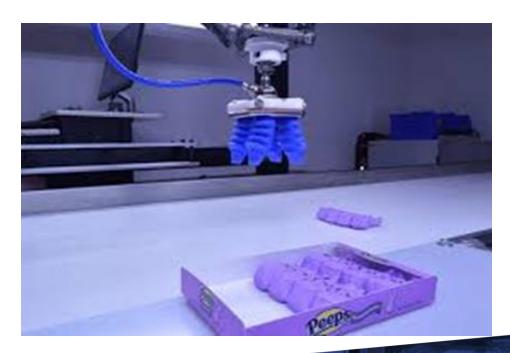




### **PICKING**

Robotic Picking

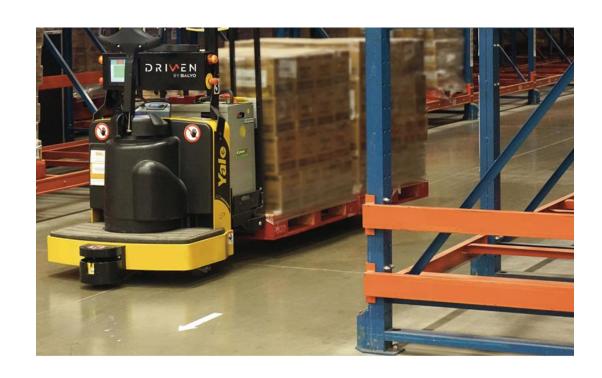






#### **TRANSPORT**

 Rise of Automated Guided Vehicles (AGV) and Autonomous Mobile Robots (AMR)







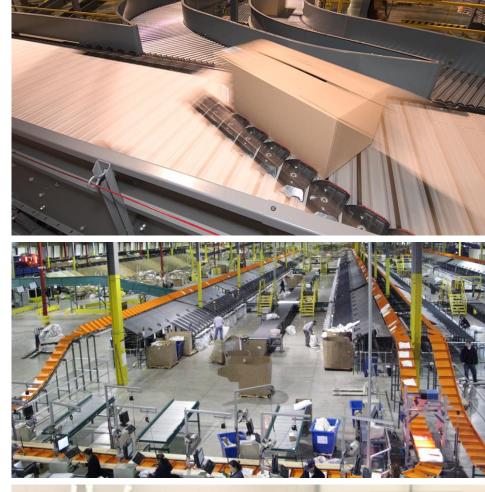
#### **SHIPPING**

- Semi- or Full-Automated
   Order Packing
- Automated Print & Apply
- Shipping Software



### SORTATION

- Picking, Routing, & Shipping
- Use the right sortation for the rate and product!
- Low, Medium, & Hi-Rate sortation options





## SORTATION

**Non-Traditional Sorters** 



## EXAMPLE: LARGE SCALE AUTOMATION DEVELOPMENT



Source: Modern Materials Handling



#### **SUMMARY**



The labor shortage isn't getting better in the short term



Automation can help offset the labor challenge



You need to analyze your operations to determine the best fit



Don't avoid automation!



#### For more information:

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Or visit MODEX Booth #3019 and #2819

