

End-to-End Visibility and the Single Pane of Glass

Matt Marshall

Senior Director
General Manager, Southeast
Flexport



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flexport.



MODEX[®] 2020

GEORGIA WORLD CONGRESS CENTER
ATLANTA | MARCH 9-12
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**Our mission is to
make global trade
easy for everyone.**

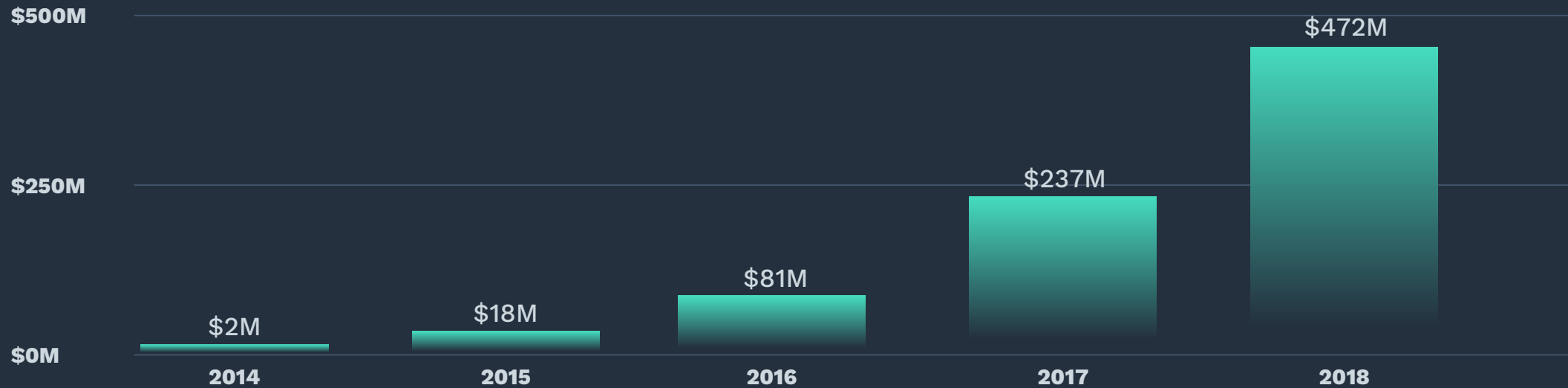
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A Trusted Partner, Growing Rapidly

10K+ Clients and Suppliers Across the Globe

2x – 5x Year-over-Year Sales Growth



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Flexport Highlights

8 ↑

Transpacific
Position

2.2x

YoY Growth



AIR



CUSTOMS
ADVISORY



OCEAN FCL
& LCL



FINANCING



TRUCKING



INSURANCE



RAIL



WAREHOUSING

Global Freight Awards
Lloyd's Loading List | 2018
Maritime Intelligence | Informa

2019 CNBC
Disruptor 50



8 Fastest
Growing Private
Company

Inc.

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Our Clients



SONOS



aden + anais

SANTA CRUZ



Outdoor Voices

M^oLEKULE

TIMBUK2

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Agenda

What we'll discuss today

- 01 The problems that got us here.
- 02 Where we need to go.
- 03 The control tower.

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A red plastic shopping cart with a black handle and wheels is positioned in the foreground on a dark, textured surface. The cart is empty and appears to be abandoned. In the background, a brightly lit store with large windows and a red door is visible, suggesting a retail environment. The overall scene is dimly lit, with the store's lights providing the primary illumination. The text "The 'Retail Apocalypse' is upon us." is overlaid in white, bold, sans-serif font across the middle of the image.

The 'Retail Apocalypse' is upon us.

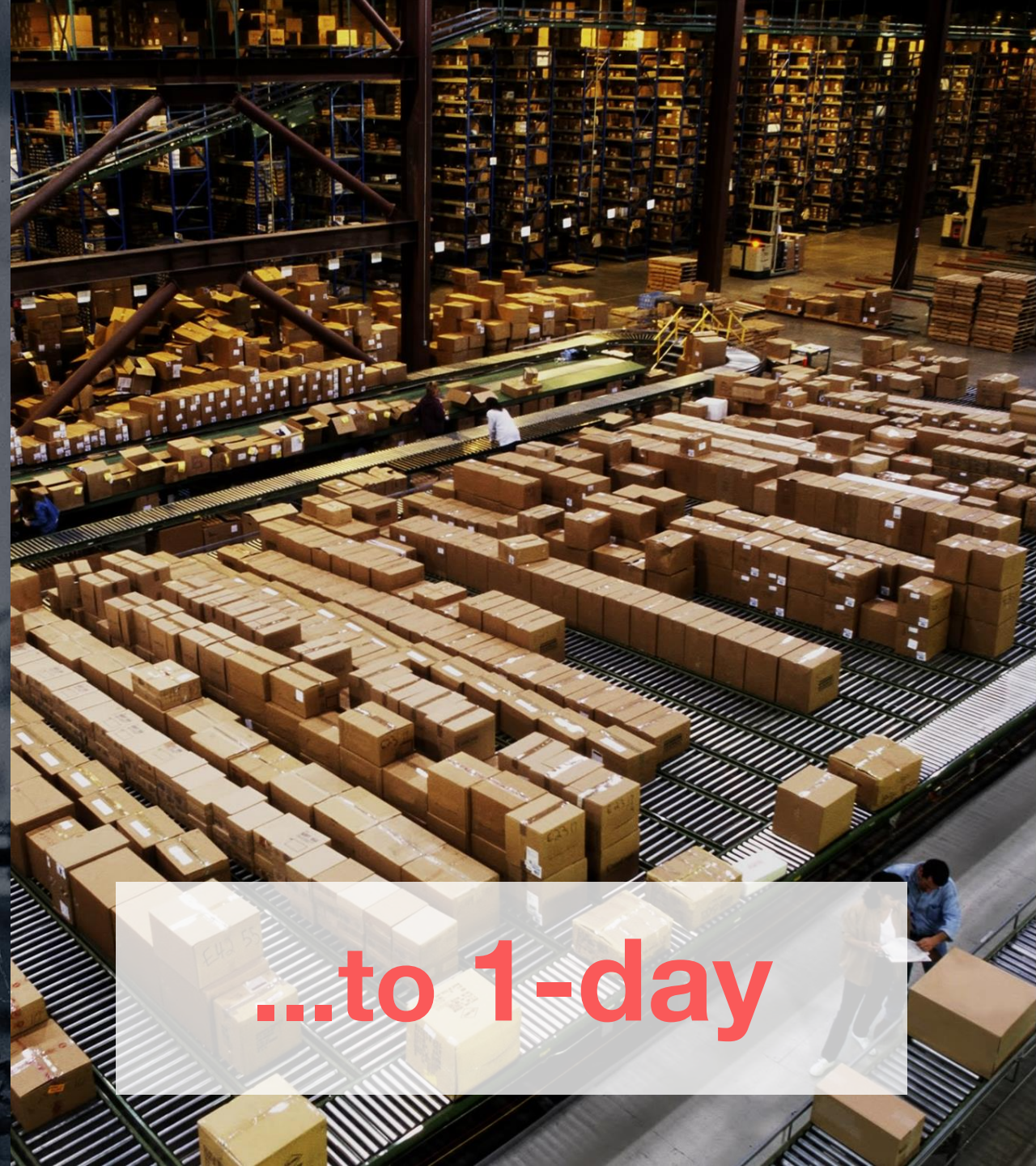
SEARS

FALL AND WINTER 1960

*Now...as for nearly four generations...
Satisfaction Guaranteed*

From 3-week
delivery...

...to 1-day



Unforeseen Disruptions: Trade War + Coronavirus



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Imagine. The perfect supply chain.

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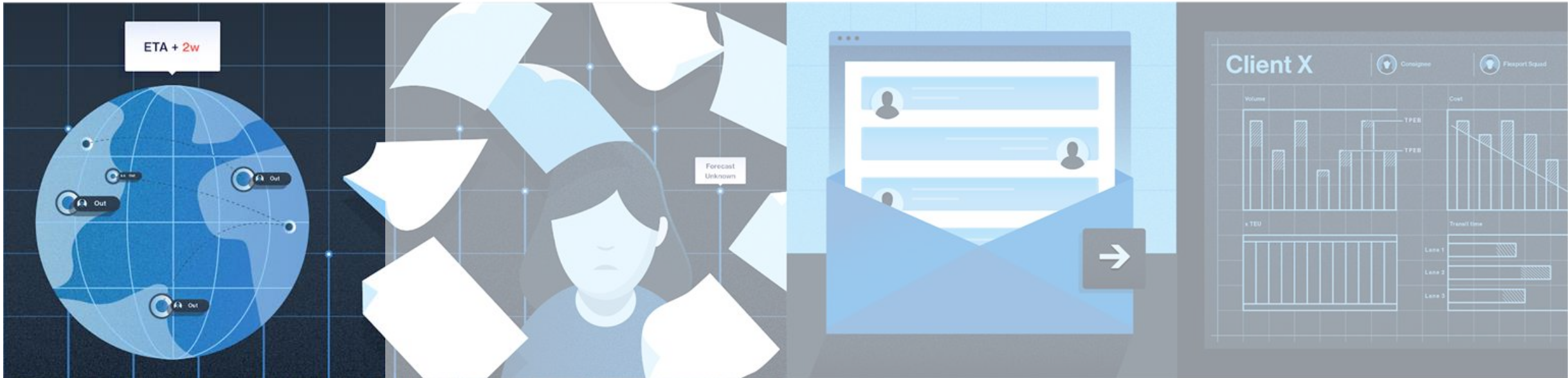
Empowered to create
long term supply chain
strategy, not put out
fires.

You're able to set your
desired SLA for transit.

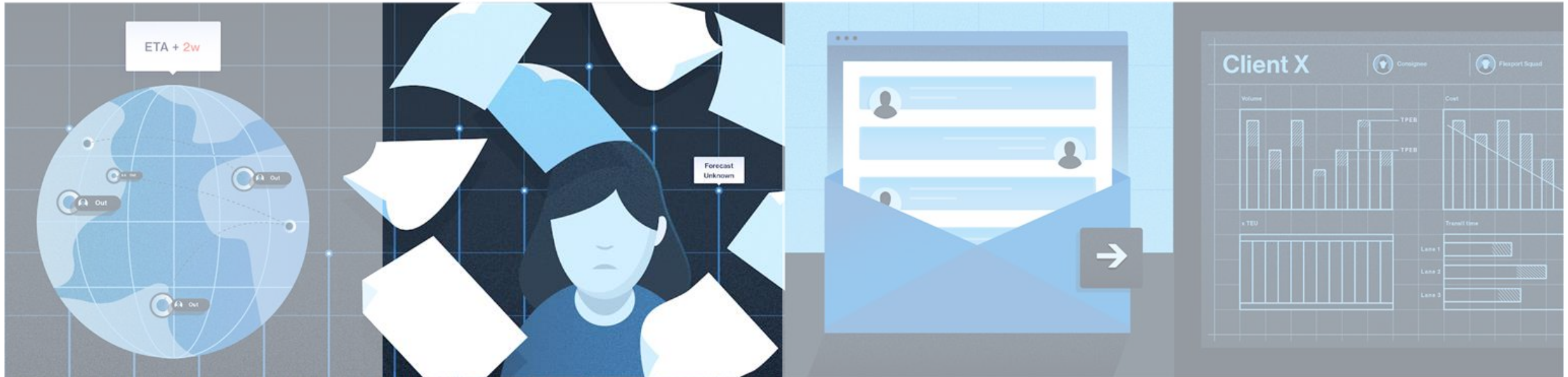
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You discover your best-selling shoe is out of stock, and your customer takes their business somewhere else.

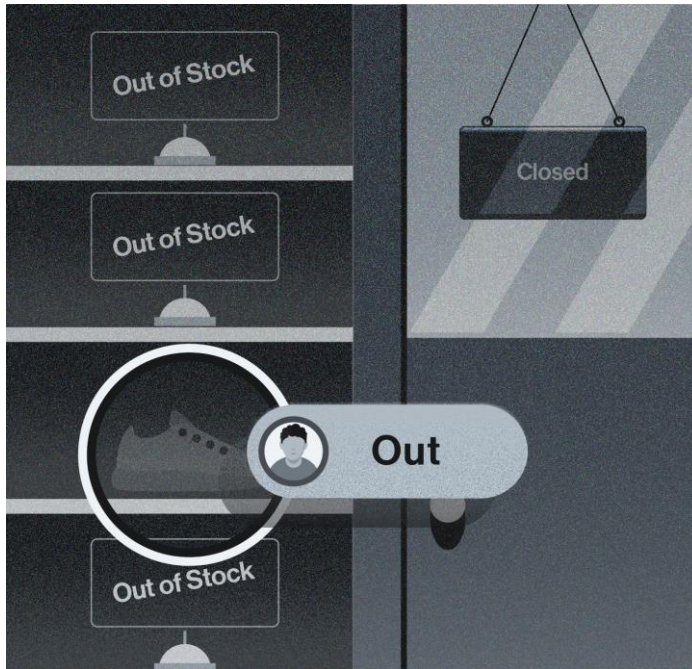


You're frustrated with current solutions. No visibility. Slow transit times. Where's your source of truth?

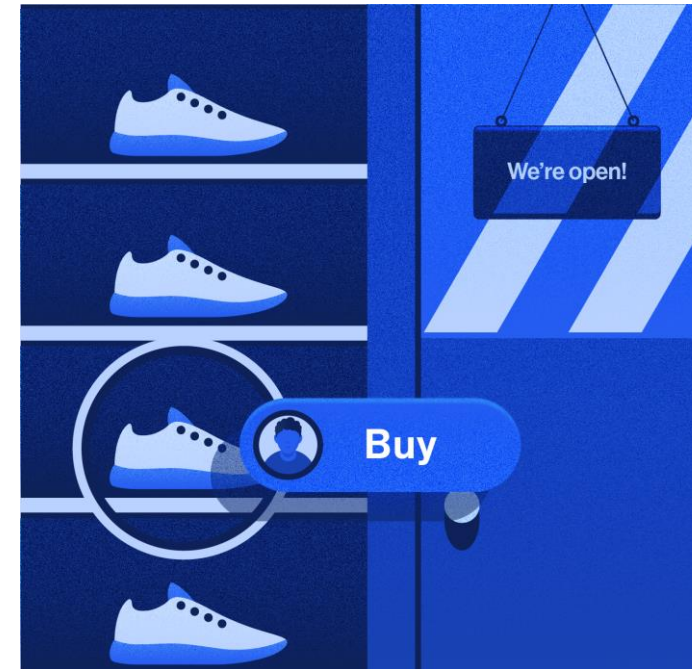


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The perfect supply chain. What does that look like?

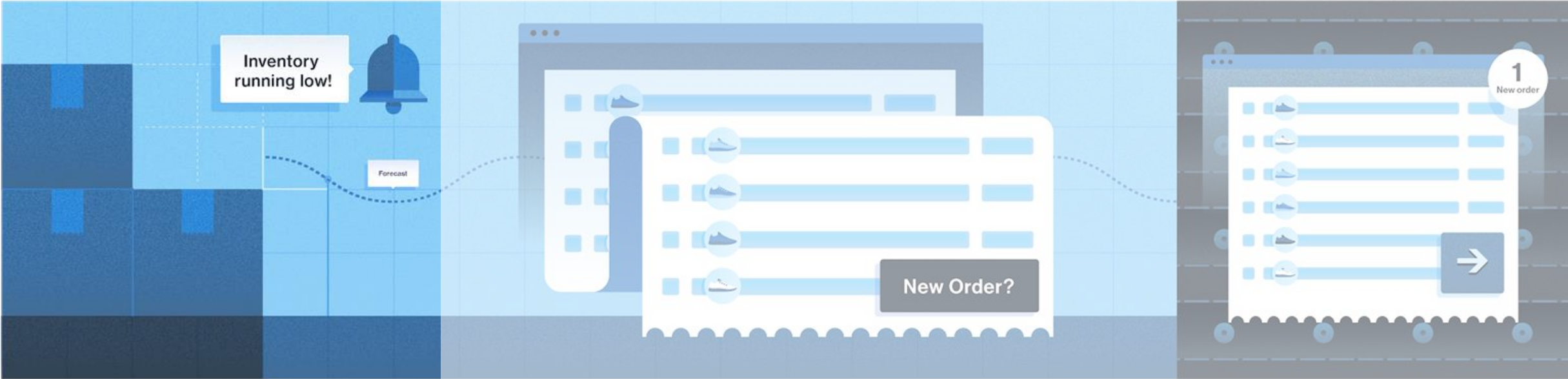


Before | **No predictability or insight into supply chain**



After | **Empowered to create long term supply chain strategy**

Generate your first PO.



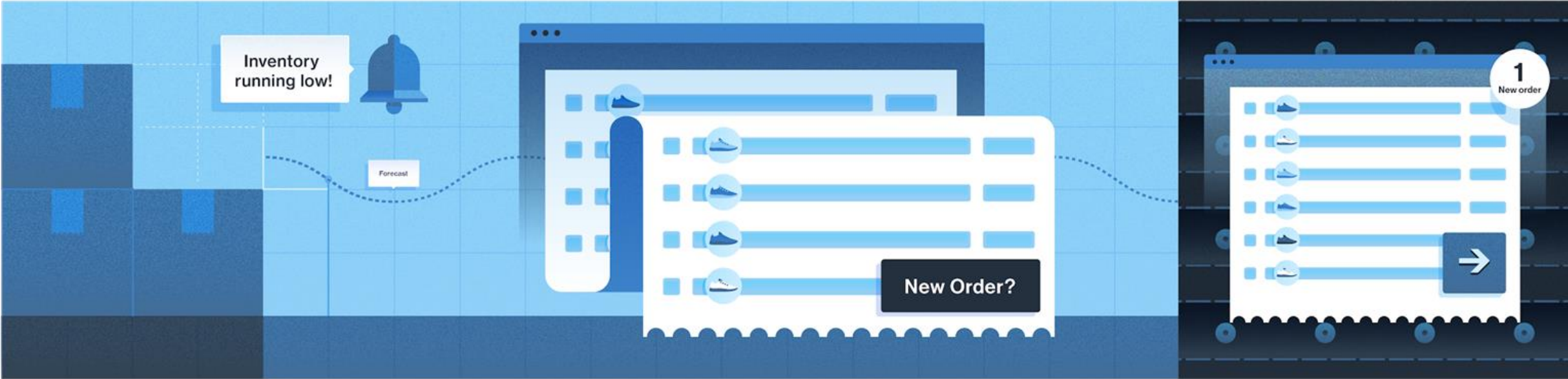
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Your supplier receives your PO. Creates a production plan without delay.



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Order management is automated.



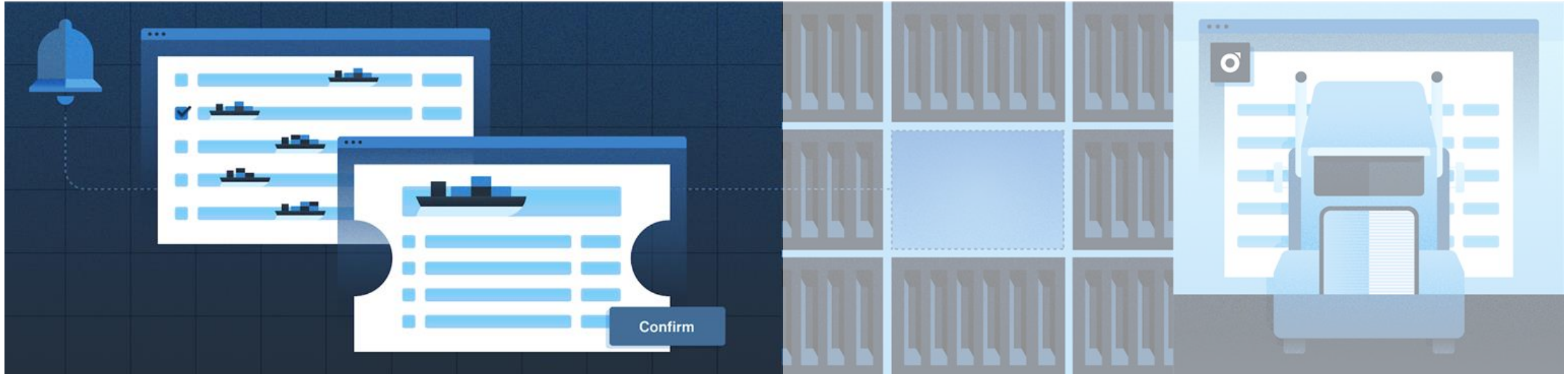
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As the production order is underway, you can check its status in real time.
Products get on the ship in time.



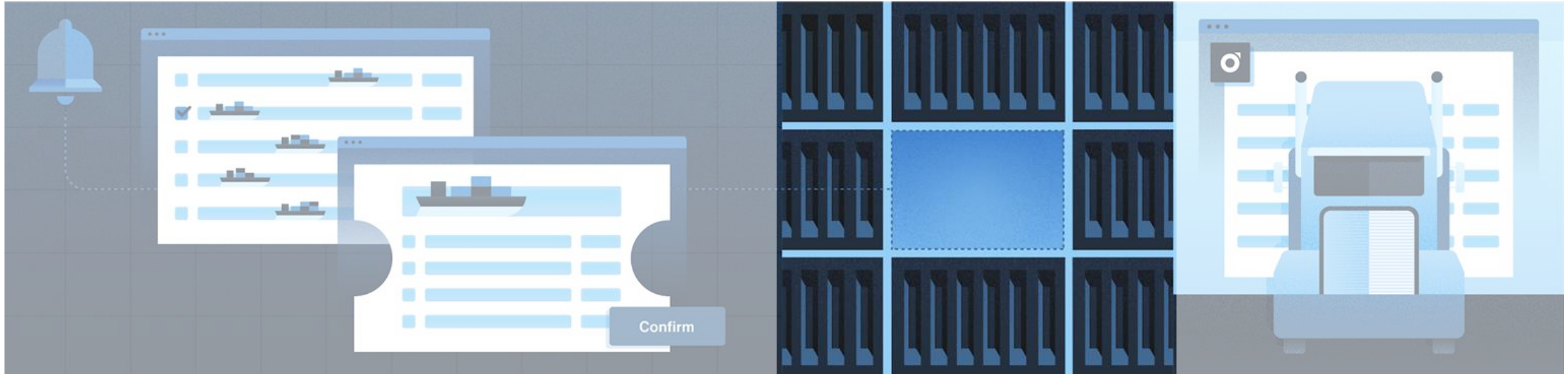
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Your supplier creates a booking, and chooses a sailing date based on the cargo ready date.



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Your supplier secures space on the vessel, all while your forwarder's allocations are automatically updated.



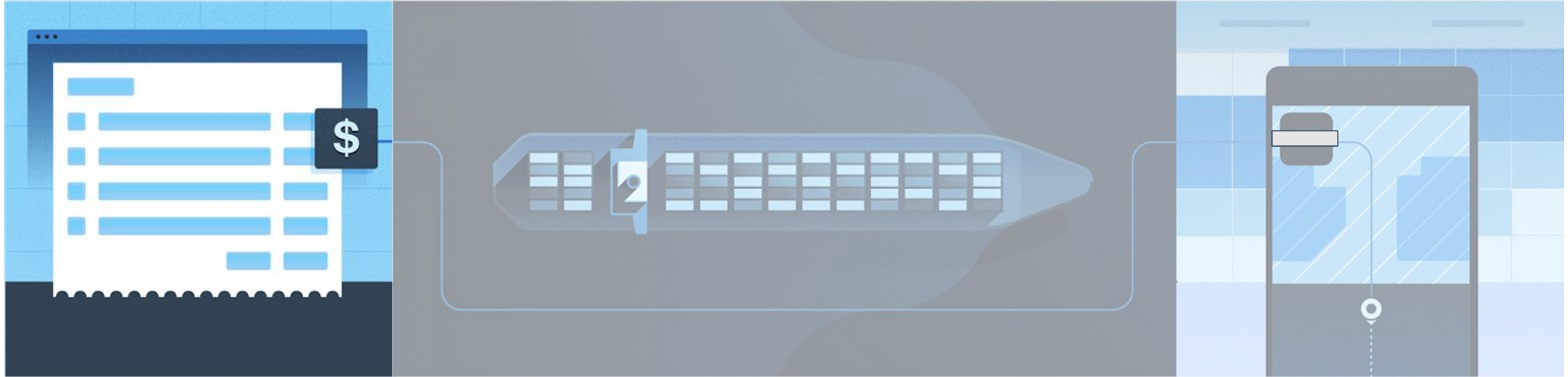
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Trucker picks up cargo from supplier.



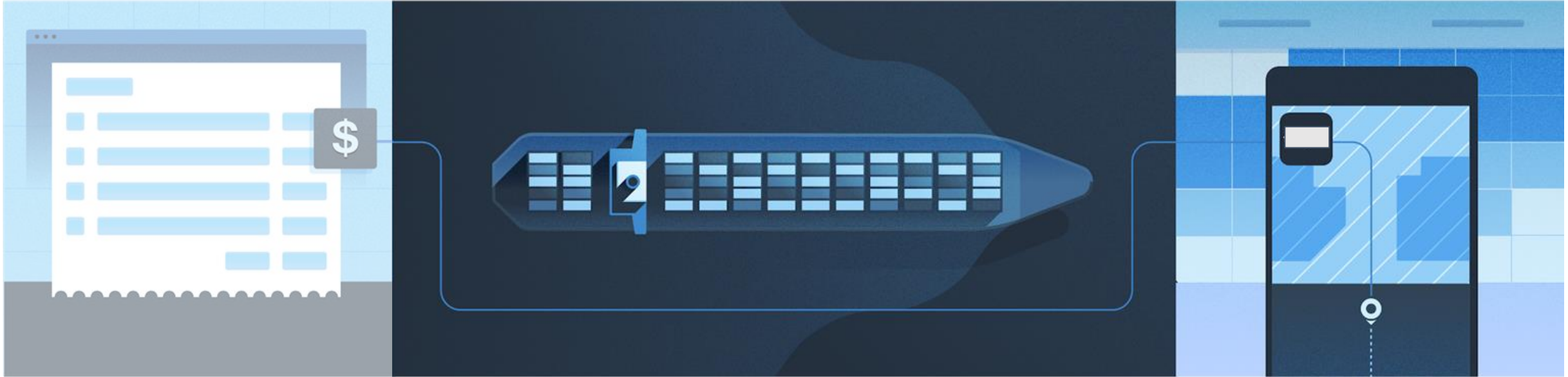
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Ship departs for destination.



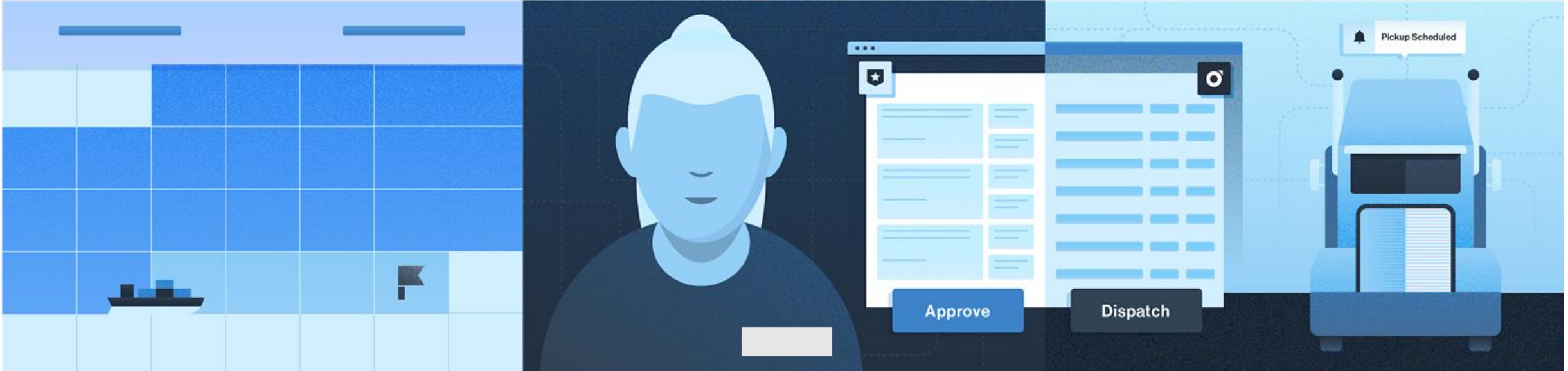
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Real-time milestones are captured and published on your forwarder's platform.



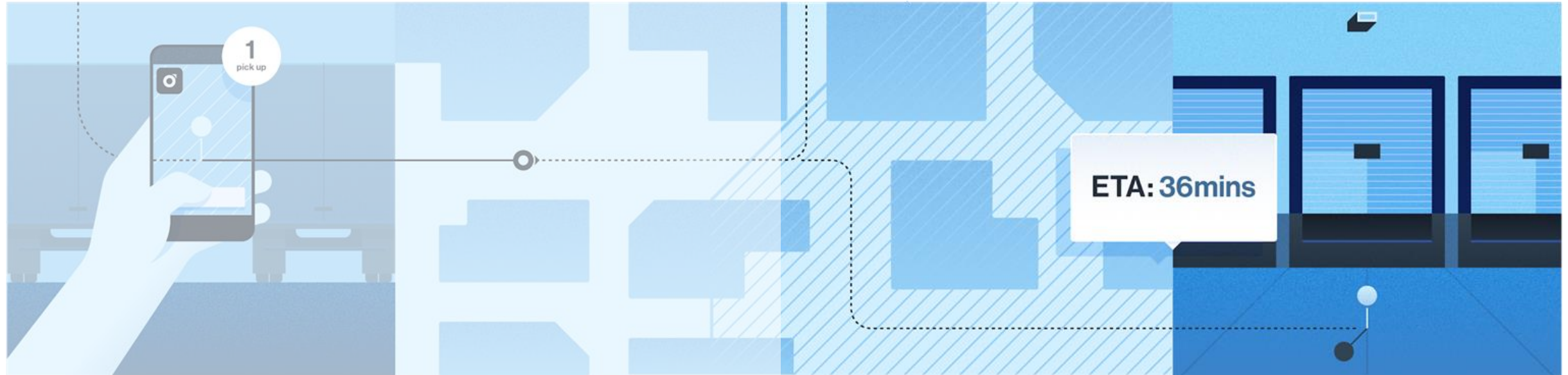
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Customs is cleared. Automated pickup and delivery orders are sent out.



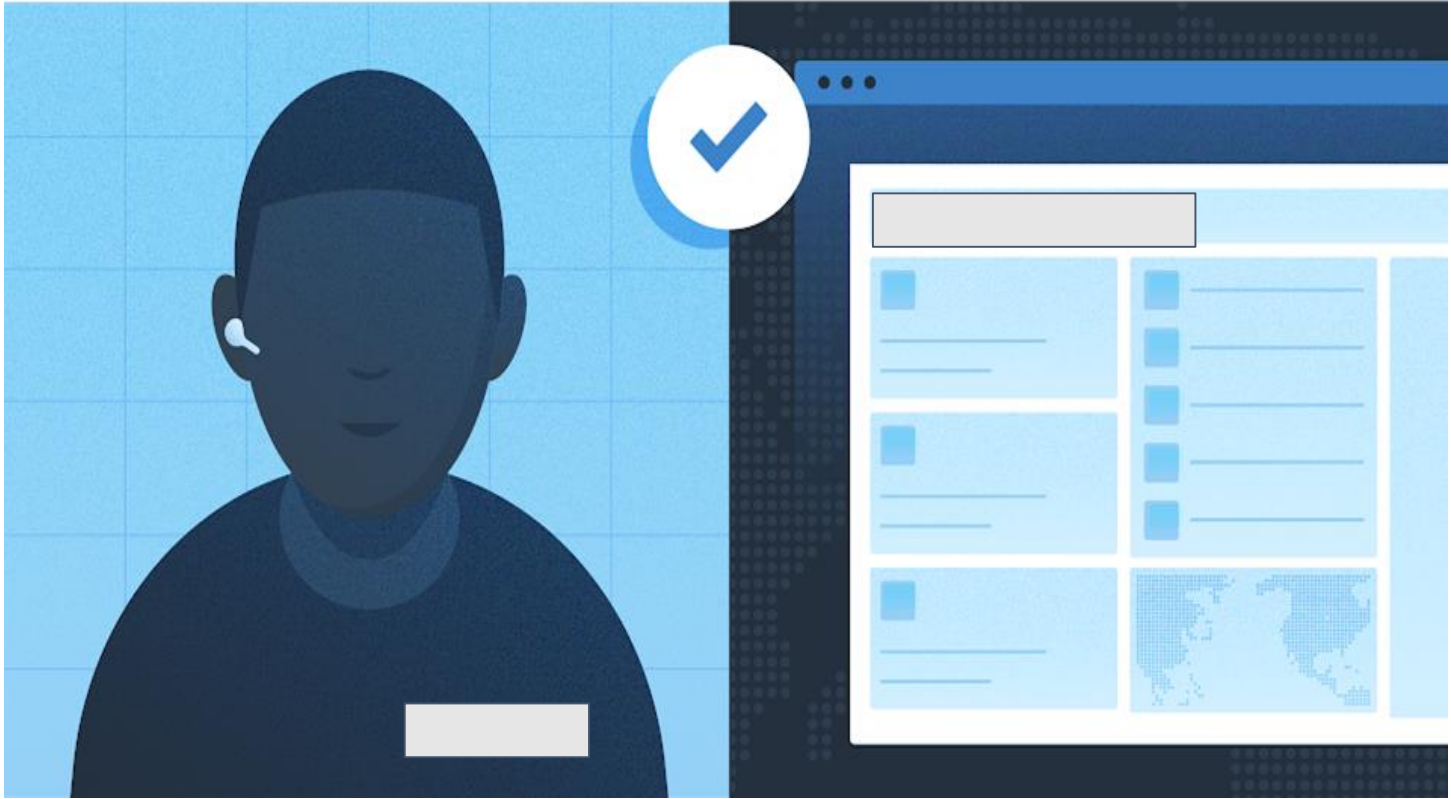
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Trucker delivers your shipment as accurate live updates are shared.



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Compliance is a breeze.



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Products are never out of stock. Shipment complete.



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You receive your invoice. It's easy to understand and pay.



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Reverse logistics



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Refine and repeat



Freight Forwarding is a Relay Race of Unstructured Data...



**This only matters if one system can
maintain all data.**

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Supply Chain Takes Many Parties to Move Goods Over a Non-Linear Path



What Supply Chain Professionals Need

- Fast and reliable transit times
- Visibility and control over inventory in motion
- Low and predictable supply chain costs
- From a platform you can trust






On-Time Performance

● Departure Port

Updated Delivery Date

Jul 29, 2018 PDT


 Delivery delayed 2 days

Original Delivery Date

Jul 27, 2018 PDT

Planned transit change

Update Jun 28

 **+1 day**


Cargo ready date change by
suppliers name

Update Jun 27

 **-1 day.** Scheduled Jul 15. Updated to Jul 14

Cargo ready date change by
suppliers name

Update Jun 26

 **+2 days.** Scheduled Jul 11. Updated to Jul 13



**Why should you care?
Risk Management.**

Identify risks faster

**Don't you want to be more
agile?**

Diversify sourcing.

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Why should you care?
Cost.

Exceptions with no context will take longer to solve.

Procurement-first mindset. How do I remove costs?

Time is money.

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**We need a central platform to make
better decisions.**

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Takeaways.

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Context.
Flexibility.
Smarter decisions.

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At Flexport, we share a vision to unite the planet in a seamless web of commerce, unhindered by physical borders, boundaries or political agendas.

For more information:

matthew.marshall@flexport.com

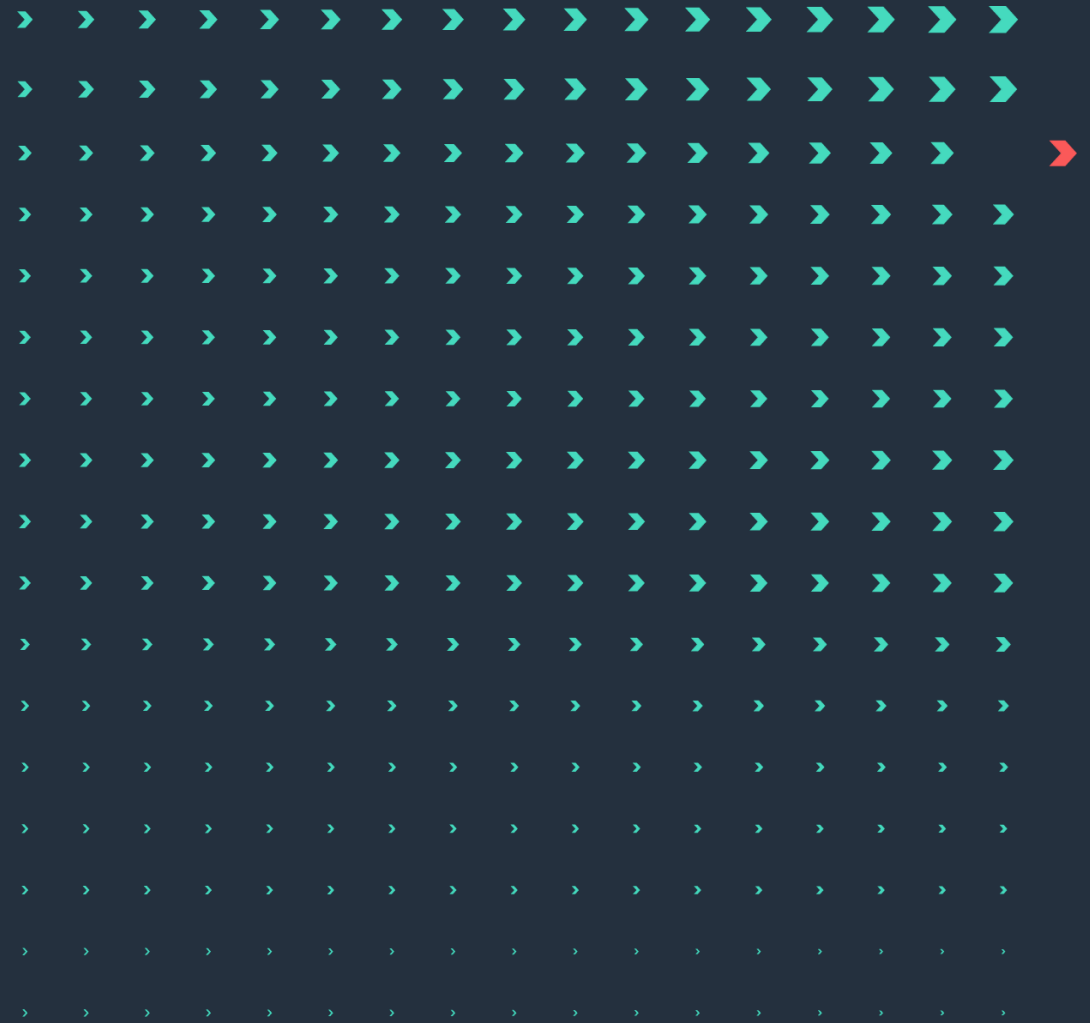
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THANK YOU



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