

Supply Chain Digitalization: How To Keep It Simple

Presented by:

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Key Takeaways

- Complexity can be simple
- How and where you begin
- Focus on gaining momentum

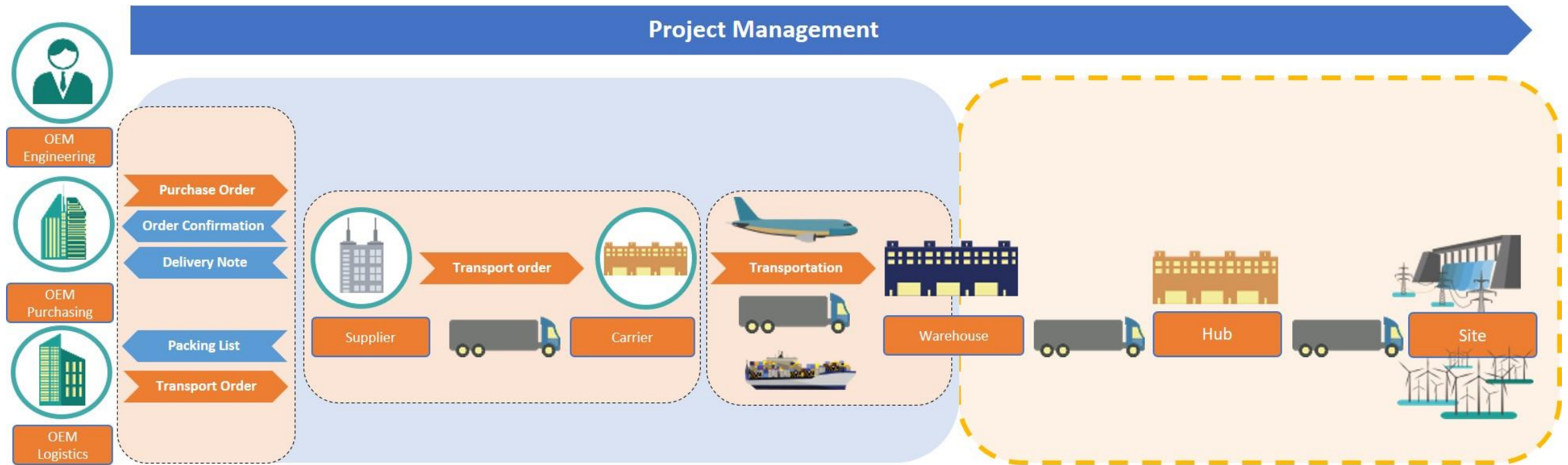


Project Logistics



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Project Logistics



Project versus “Standard” Logistics

- New locations
- New suppliers
- New logistics service providers
- New project team
- Solution is customer driven
- Product design depends on our suppliers

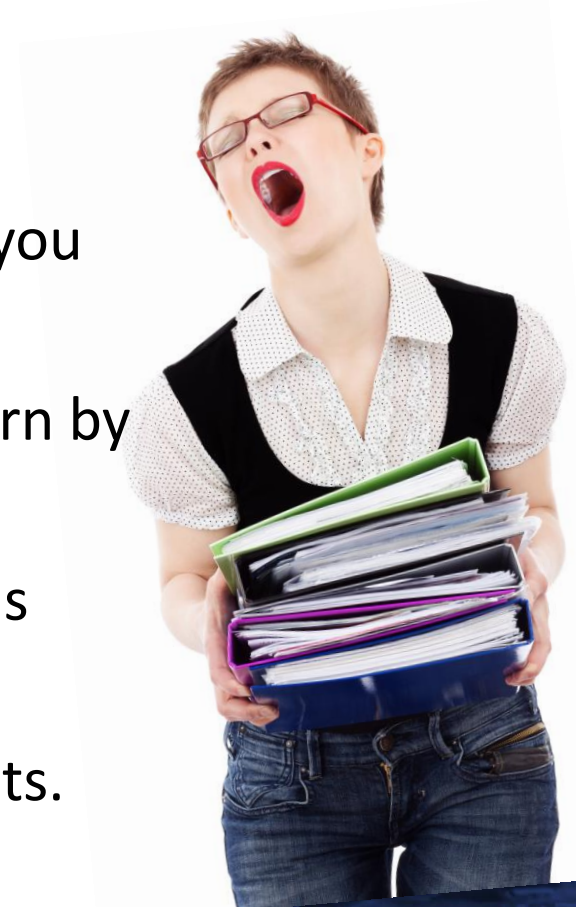
Each project starts from scratch



Case Study

What does it mean for supply chain?

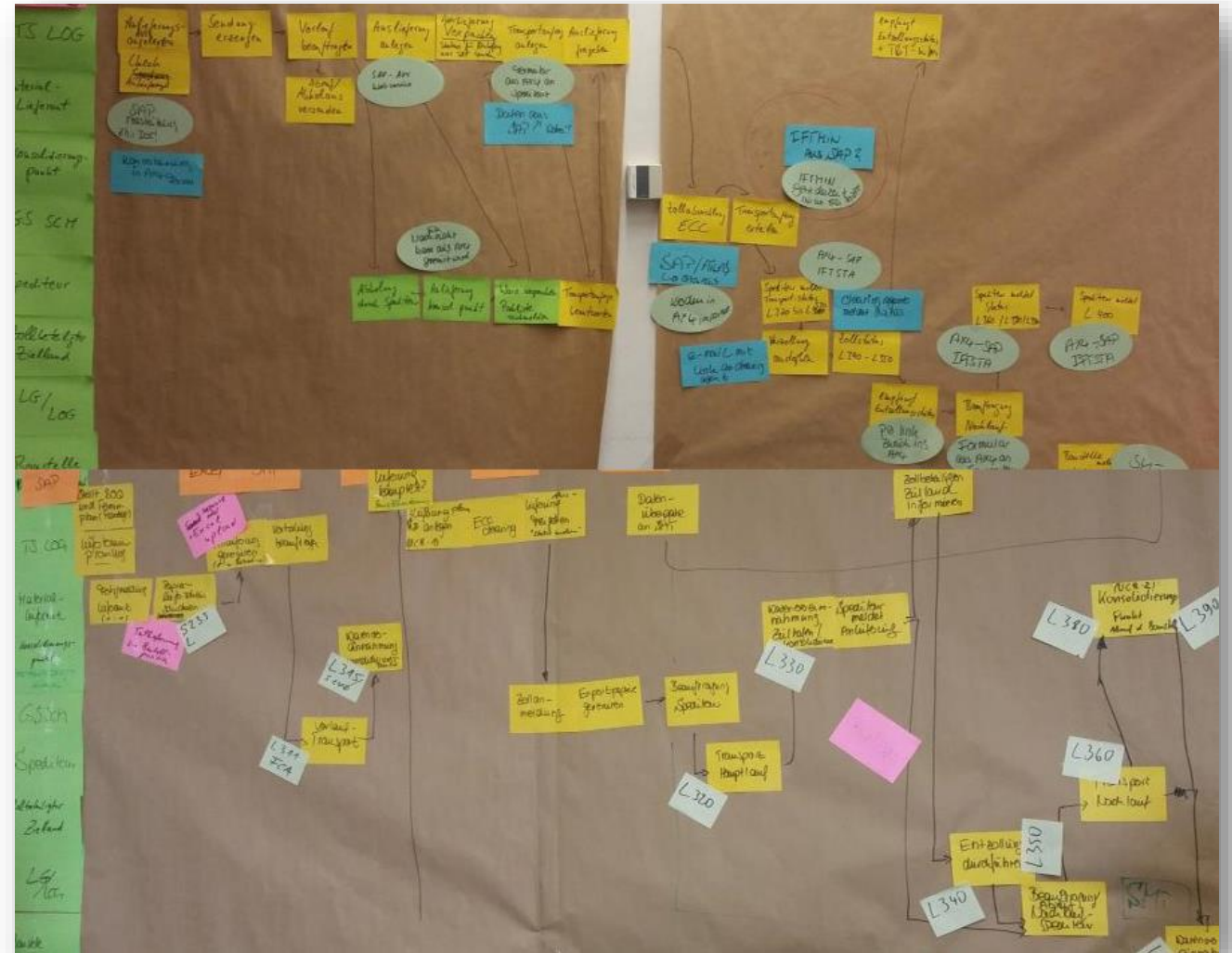
- **Everything** that you **learned** in the previous project barely helps you understand what challenges you are facing this time.
- **No time** to learn and train as everything is new again and you learn by doing.
- **New** partners, **new** rules and regulations, **new** ideas, everything is **new, new, new**.
- **Engineer to order** business also means new suppliers and products.



Case Study

How do you improve in this environment?

- Supply chain leadership
- Unified vision
- Be bold



Outcomes

Quick wins

- Validated pack lists from suppliers
- Tracking data from 3PL/4PL
- Color-coded documents for jobsite efficiency

Results

- **Time & Money:** reduction in manual labor
- **Increased transparency:** *Where is it?*
- **Easy & centralized** data access for supply chain; faster onboarding

Automotive Manufacturer



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Challenges

- IT maturity
- Monitoring isolated to 3PLs



- Supplier IT maturity



- Only major suppliers generate delivery notes
- Demand versus scheduled trucks



Solutions

- Optimized transportation
- Delivery monitoring



- Delivery schedules



- Delivery notes
- Documents and labels

Outcomes

Quick wins

- Feedback loop: truck utilization back to scheduled trucks
- Visibility of transportation costs and improved financial planning

Results

- **Costs** – 20% reduction in transportation
- **Global Scalability** – operating in North America and Europe



Be Curious

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Be Focused

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Take Your Operation to New Heights

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A true leader has the confidence to stand alone, the courage to make tough decisions, and the compassion to listen to the needs of others. They don't set out to become a leader but become one by their own equality of their actions and the integrity of their intent.

General Douglas MacArthur



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